# Stellus Capital Investment Corporation Investor Presentation

Quarter ended December 31, 2024



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- All daily trading information/multiples in this presentation as of March 17, 2025, unless otherwise noted
- All other financial information as of December 31, 2024



# There are 47 Publicly-Traded BDCs ~ What is our Competitive Advantage?

### Strong Historical Portfolio Performance and Consistent Returns to Shareholders

## Strong History of Underwriting Credit

- Fair Value of investment portfolio of \$953.5 million as of December 31, 2024
- Diversified portfolio by size of investment, industry and geography

ROE since IPO of 9.7%\*

# Stable and Growing Dividend

- Quarterly aggregate dividend of \$0.40 per share
  - Monthly dividend of \$0.1333 per share
- Approximate annualized dividend yield of 11.2%
- LTD dividends declared of \$16.95 per share to an IPO investor through March 17, 2025

# Performance and Stability / Trading at NAV

Favorable Performance Over Time

Stable portfolio performance over 12 years

- Net asset value per share was \$13.46 at December 31, 2024
- Trading at approximately 1.06x the December 31, 2024 per share NAV

<sup>\*</sup> Source: Company Filings All daily trading information/multiples in this presentation as of March 17, 2025 unless otherwise noted



# SCM Provides Flexible Financing for Middle Market Companies

### Investment Type & Size

- Investment size between \$10 and \$60 million per transaction.
- Senior secured first lien and unitranche debt financings, often with corresponding equity investments.
- Cash interest, up-front fee and prepayment penalties, SOFR floors
- Nominal equity co-invest in certain transactions

### **Investment Focus**

- Private companies generating between \$5 and \$50 million of EBITDA.
- Diverse industry sectors
- Capital is often used for acquisitions, growth capital, leveraged buyouts, and recapitalizations.
- Substantially all investments are in portfolio companies backed by high quality PE sponsors.

### **Origination Focus**

- Focus on originated loans, as opposed to broadly syndicated financings. SCM is typically the sole lender in the tranches in which it invests. However, we are open to partnering with a small number of lenders in "club" deals.
- Companies headquartered (or with a majority of their operations) in the United States and Canada.



# Established Private Credit Team and Institutional Platform

• Stellus' private credit team's long tenure enables cohesive evaluation and efficient execution of investment opportunities

Experienced Team
Extensive underwriting and restructuring capabilities

Longevity

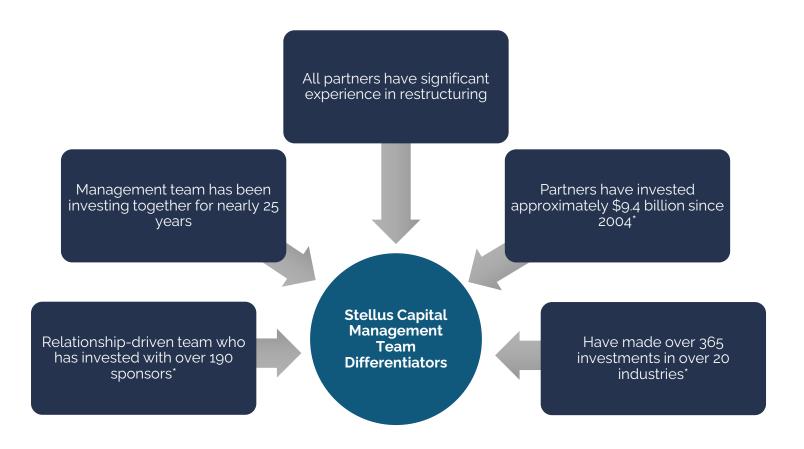
Senior members of the investment team have invested together for nearly 25 years

Continuity
Six of the seven Managing Directors
hired as junior professionals

	Senior Team Experience											
	1999	2003	2004 201	1 2012	December 2024							
	Other Prior Experience	Duke Capital Partners	D. E. Shaw group	Stellus	Capital							
Robert Ladd, Managing Partner												
44 years' experience												
Joshua Davis, Partner 29 years' experience												
Dean D'Angelo, Partner 32 years' experience												
Todd Huskinson, Partner, CFO & CCO 36 years' experience												



# Diverse Sponsor Relationships and Investment Experience



<sup>\*</sup> Includes transactions closed by the management team prior to forming Stellus Capital Management



# Sourcing and Origination

- The Stellus deal team is responsible for origination and sourcing utilizing a highly focused regional approach resulting in a diverse financial sponsor network.
- Since 2004, the Stellus Capital team has partnered with over 190 unique sponsors1































































**One Equity Partners** 





































1. Includes investments consistent with Stellus Capital's credit strategy since 2004 including predecessor firm





Stellus Capital Management has one of the most experienced lower middle market investment teams in the marketplace with over 315 combined years of principal investing experience

105
Current Active
Investments

>365
Cumulative
Completed
Investments

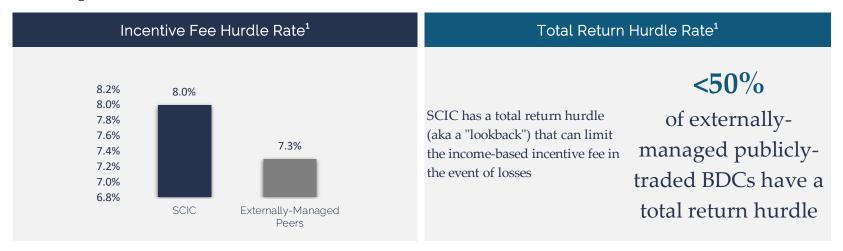
~\$9.4
Billion
Invested Capital

Select List of Investments Available Here



# SCM Focuses on Shareholders

• SCIC aligns interest with shareholders



Significant equity ownership by SCIC Insiders valued at \$24.5 million



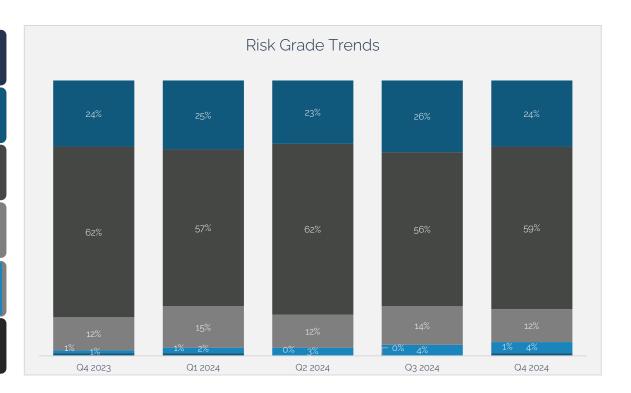
<sup>1</sup>Source: Public filings; externally-managed peer group of TCPC, FDUS, GAIN, GLAD, HRZN, MRCC, OFS, PTMN, WHF All daily trading information/multiples in this presentation as of March 17, 2025 unless otherwise noted



# Stable Asset Quality: Portfolio is Performing in Accordance with Plan

Investment Category Definitions at fair value ("Risk Grade" or "RG"):

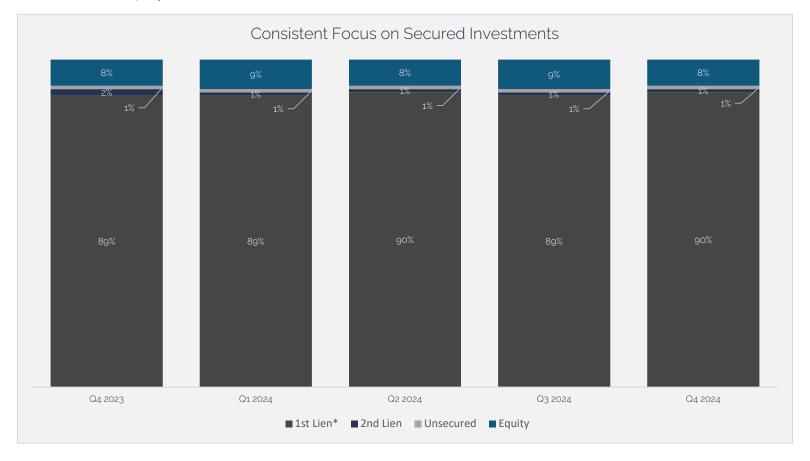
- 1 Exceeding expectations
- 2 Performing in accordance with plan
- Requires closer monitoring(no loss of return or principal)
- 4 In workout (some loss of return; no loss of principal)
- 5 In workout (some loss of principal)





# Investment Portfolio

- We originate and invest primarily in private middle-market companies through first lien (including unitranche) debt financing, often with corresponding equity co-investments.
- Historical return on equity co-investments of >2.5x\*\*



\*Includes unitranche investments. Unitranche structures may combine characteristics of first lien senior secured as well as second lien loans

Note: Percentages are based on market value



<sup>\*\*</sup>Historical performance is not indicative of current or future performance.

# Portfolio Construction as of December 31, 2024

10.3%
Weighted Average Yield¹

\$9.91
Average Loan Investment Size (in millions)<sup>1</sup>

2.4%

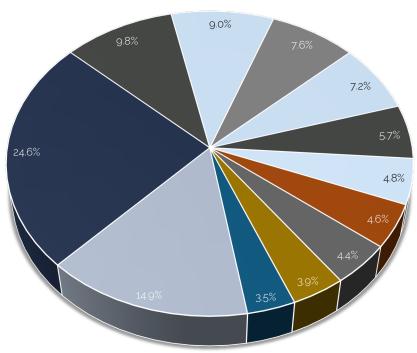
Largest Investment as a Percentage of Total Portfolio

\$17.24
Weighted Average Borrower

EBITDA (in millions)3

(in millions)<sup>2</sup>

**Broad Industry Diversification** 



- Services: Business 24.6%
- Healthcare & Pharmaceuticals 9.0%
- Beverage & Food 7.2%
- Services: Consumer 4.8%
- Consumer Goods: Durable 4.4%
- Construction & Building 3.5%

- High Tech Industries 9.8%
- Media: Advertising, Printing & Publishing 7.6%
- Consumer Goods: Non-Durable 5.7%
- Capital Equipment 4.6%
- Chemicals, Plastics, & Rubber 3.9%
- Other (<3%) 14.9%

98%
First Lien / Senior Secured Debt4

99% Sponsor Backed Transactions<sup>1</sup>

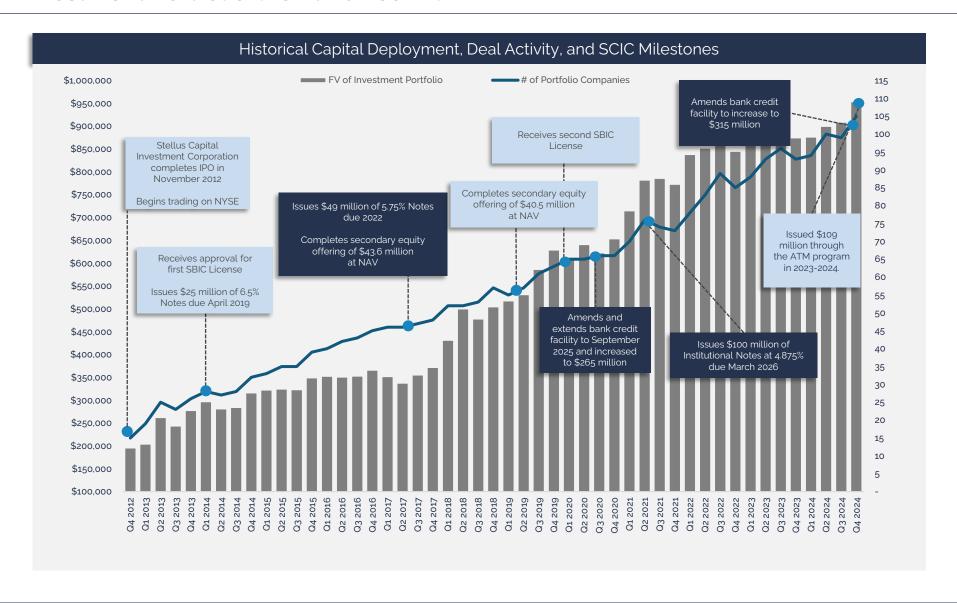
95% Floating Rate<sup>4</sup>

> 93% Cash Interest<sup>1</sup>

- 1. Calculation based on principal as of December 31, 2024, not including equity
- 2. Calculation based on value as of December 31, 2024, including equity
- 3. Calculation represents the weighted average EBITDA for the trailing twelve-month period ended June 30, 2024, based on principal balance.
- 4. Calculation based on value as of December 31, 2024, not including equity



# Investment Portfolio Growth Since IPO





# Fourth Quarter 2024 Overview

\$0.37

Core NII per share<sup>1</sup>

\$96.6 million

New investment activity during the quarter<sup>2</sup>

\$953.5 million

Investments at fair value as of December 31, 2024

10.14%

Weighted average yield on new debt investments

\$13.46

NAV as of December 31, 2024

Nine New Initial Investment Funding & Nine Follow On Investments

New loan fundings were 100% 1st lien

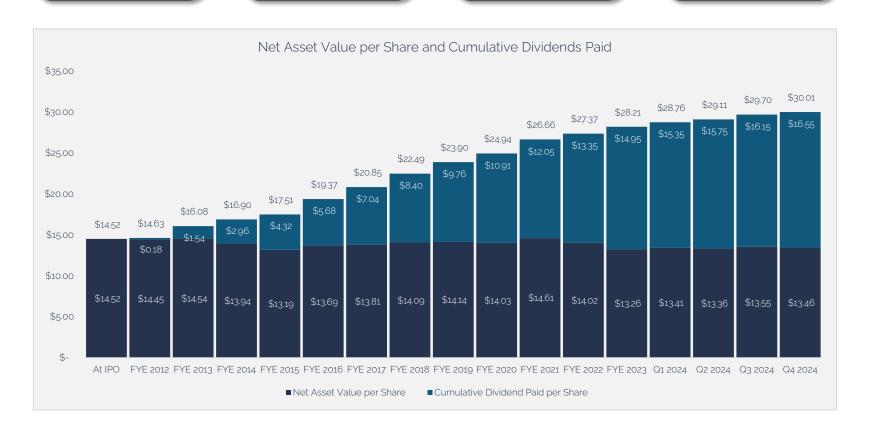
1 Core NII excludes any capital gains incentive fee accrual and income taxes, the majority of which are excise taxes; \$0.35 GAAP NII per share 2 Based on funded principal



# Cumulative Distributions Declared per share Since IPO

\$16.95 per share in cumulative distributions since SCM IPO in 2012\* Monthly dividends of \$0.1333 per share declared in Q1 for January, February and March 2025\* Approximate annualized dividend yield of 11.2% while maintaining a stable NAV per share

Current monthly dividend is \$0.40 per share for the quarter\*



- Includes dividends for first quarter ended March 31, 2025
- All daily trading information/multiples in this presentation as of March 17, 2025 unless otherwise noted



# Numerous Sources of Long-Term / Cost-Efficient Capital

- Favorable floating rate asset and liability mix as 95% of our portfolio companies are floating rate loans and 71% of our funded debt liabilities are at fixed interest rates.
- Access to low cost, fixed rate, longer-term leverage from the U.S. Small Business Administration

Funding Sources	Facility/Issuance Size	Outstanding <sup>(2)</sup>	Interest Rate <sup>(3)</sup>	Maturity
Syndicated Credit Facility led by Amegy <sup>(1)</sup>	\$315 million	\$175.4million	SOFR + 2.6%	November 21, 2028
SBIC I Debentures	\$150 million	\$150 million	3.41%	Varied (4)
SBIC II Debentures	\$175 million	\$175 million	3.07%	Varied <sup>(5)</sup>
Unsecured Notes	\$100 million	\$100 million	4.88%	March 30, 2026

<sup>(1)</sup> Amegy Bank credit facility closed on October 11, 2017 and was amended and extended in September 2020, December 2021, February 2022, May 2022, November 2023 and October 2024.



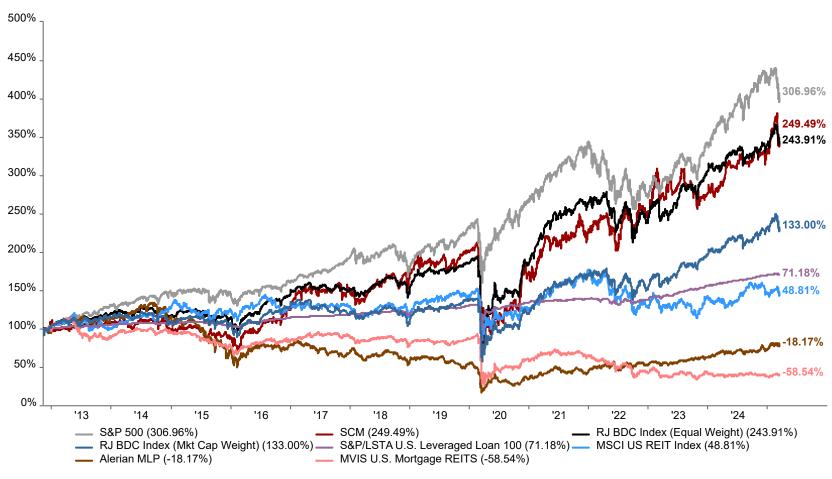
<sup>&</sup>lt;sup>(2)</sup> Outstanding balances are all as of December 31, 2024

<sup>(3)</sup> Does not include amortization of loan fees.

<sup>(4)</sup> SBA debentures issued to SBIC I mature March 1, 2025 - March 1, 2029.

<sup>(5)</sup> SBA debentures issued to SBIC II mature March 1, 2030 - March 1, 2034

# Comparative Total Return Since Stellus IPO



11/07/2012 to 03/17/2025

FactSet's total return calculation begins with the closing stock price one day after each respective BDC's IPO

Total return assumes dividends are reinvested on the ex-dividend dates

RJ BDC Index consists of: ARCC, BBDC, BCSF, BXSL, CCAP, CGBD, CION, CSWC, FDUS, FSK, GAIN, GBDC, GECC, GLAD, GSBD, HRZN, HTGC, ICMB, KBDC, LRFC, MAIN, MFIC, MRCC, MSDL, MSIF, NCDL, NMFC, OBDC, OCSL, OFS, OXSQ, PFLT, PFX, PNNT, PSBD, PSEC, PTMN, RWAY, SAR, SCM, SLRC, TCPC, TPVG, TRIN, TSLX and WHF



# Corporate Information

### **Executive Officers**

Robert T. Ladd

Chairman, President & Chief Executive Officer

W. Todd Huskinson

Chief Financial Officer.

Chief Compliance Officer,

Treasurer and Secretary

### **Investment Committee**

Robert T. Ladd

Chairman, President & Chief Executive Officer

Dean D'Angelo

Co-Head of Private Credit \*

Joshua T. Davis

Co-Head of Private Credit \*

W. Todd Huskinson

Chief Financial Officer, Chief Compliance Officer, Treasurer and Secretary

### Directors

J. Tim Arnoult 1

Bruce R. Bilger <sup>1</sup>

Dean D'Angelo

Robert T. Ladd, Chairman

William C. Repko 1

<sup>1</sup> Independent Directors

### Service Providers

Stock Transfer Agent- Broadridge Corporate Issuer Solutions, Inc.

Bond Trustee- US Bank National Association

Auditors- Deloitte & Touche LLP

Counsel- Eversheds Sutherland, LLP

\*Stellus Capital Management, LLC

"Includes dividends for first quarter ended March 31, 2025

All daily trading information/multiples in this presentation as of March 17, 2025 unless otherwise noted

### Securities Listing

Common Stock NYSE: SCM

### Corporate Headquarters

4400 Post Oak Parkway, Suite 2200

Houston, TX, 77027

Phone: 713-292-5400

### **Current Trading**

Share Price \$14.22
Shares Outstanding 27,481,118
Market Capitalization \$390.8 Million
Total Assets \$980.9 Million
Total Stockholders' Equity \$369.9 Million
NAV per share \$13.46
Ratio of Price to NAV per share 1.06x

### Dividends

Dividend Frequency Monthly

Last Monthly Dividend per share\*\* \$0.1333

Approximate Annualized Yield\*\* 11.6%

### Debt

Regulatory Leverage 0.74x
Total Leverage (incl. SBIC debentures) 1.62x

## Research Coverage

Raymond James
Robert Dodd, 901-579-4560

Keefe, Bruyette & Woods Paul Johnson, 617-848-2777

Oppenheimer Equity Research Mitchel Penn, 212-667-6699

Ladenburg Thalmann Christopher Nolan, 212-667-7136

Janney Montgomery Scott John Rowan, 242-940-6981

B. Riley Securities
Bryce Rowe, 703-312-1820



# Income Statement Summary

	Q4 2023		Q1 2024		Q2 2024		Q3 2024		Q4 2024
INVESTMENT INCOME	(unaudited)		(unaudited)		(unaudited)		(unaudited)		(unaudited)
Interest income	\$ 26,721,303	\$	25,038,487	\$	25,164,944	\$	25,338,361	\$	24,344,028
Other income	 1,300,875		958,262		1,461,255		1,159,898		1,270,898
Total Investment Income	\$ 28,022,178	\$	25,996,749	\$	26,626,199	\$	26,498,259	\$	25,614,926
OPERATING EXPENSES									
Interest expense and other fees	\$ 7,973,855	\$	7,767,573	\$	8,116,497	\$	7,956,403	\$	7,665,595
Management fees	3,918,536		3,852,233		3,852,233		3,959,554		4,034,109
Income incentive fees	2,756,849		2,509,110		2,542,530		2,564,922		2,429,404
Income tax expense	251,395		370,719		417,867		360,192		503,890
Other general and administrative expenses	 1,520,071		1,465,549		1,526,953		1,397,498		1,340,602
Total Operating Expenses	\$ 16,420,706	\$	15,965,184	\$	16,456,080	\$	16,238,569	\$	15,973,600
Income incentive fee waiver	\$ (307,442)	\$	(204,351)	\$	(1,622,542)	\$	_	\$	_
Net Investment Income	\$ 11,908,914	\$	10,235,916	\$	11,792,661	\$	10,259,690	\$	9,641,326
Net realized (loss) gain	(30,575,948)		(20,409,837)		1,962,693		(3,319,710)		5,935,120
Net change in unrealized appreciation									
(depreciation)	27,145,086		23,514,988		(5,592,568)		8,518,606		(6,885,372)
Benefit (provision) for taxes	 3,005,315		(192,607)		381,500		2,221		_
Net Increase in Net Assets Resulting from									
Operations	\$ 11,483,367	\$	13,148,460	\$	8,544,286	\$	15,460,807	\$	8,691,074
Net Investment Income Per Share - basic and		_		_	_	_		_	
diluted	\$ 0.49	\$	0.42	\$	0.48	\$	0.39	\$	0.35
Net Increase in Net Assets Resulting from									
Operations Per Share – basic and diluted	\$ 0.48	\$	0.54	\$	0.35	\$	0.59	\$	0.32



# Per Share Change in Net Asset Value (NAV)

	Q4 2023		Q1 2024		Q2 2024		Q3 2024		Q4	2024	
Per Share Data:(1)	(unaudited)		(una	audited)	(una	udited)	(una	udited)	(una	audited)	
Net asset value at beginning of period	\$	13.19	\$	13.26	\$	13.41	\$	13.36	\$	13.55	
Net investment income		0.49		0.42		0.48		0.39		0.35	
Change in unrealized appreciation (depreciation)		1.13		0.98		(0.22)		0.33		(0.25)	
Net realized (loss) gain		(1.26)		(0.85)		0.07		(0.13)		0.22	
Benefit (provision) for taxes		0.12		(0.01)		0.02		_		_	
Total from operations	\$	0.48	\$	0.54	\$	0.35	\$	0.59	\$	0.32	
Sales load		_		_		(0.02)		_		_	
Offering costs		_		_		(0.01)		_		_	
Stockholder distributions		(0.41)		(0.40)		(0.41)		(0.40)		(0.40)	
Accretive effect of stock offerings		_		_		0.02		_		_	
Other <sup>(2)</sup>		_		0.01		0.02		_		(0.01)	
Net asset value at end of period	\$	13.26	\$	13.41	\$	13.36	\$	13.55	\$	13.46	

<sup>2.</sup> Includes the impact of different share amounts as a result of calculating certain per share data based on weighted average shares outstanding during the period and certain per share data based on shares outstanding as of the period end.



<sup>1</sup> Based on weighted average shares of common stock outstanding for the period.

# Balance Sheet Summary

	Q4 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024
ASSETS	(audited)	(unaudited)	(unaudited)	(unaudited)	(audited)
Investments at fair value	\$ 874,460,683	\$ 875,884,146	\$ 899,678,449	\$ 908,718,893	\$ 953,497,688
Cash and cash equivalents	26,125,741	48,761,721	35,867,781	38,580,261	20,058,594
Interest receivable	4,882,338	6,484,400	7,663,147	6,272,194	4,947,765
Other assets	2,617,566	4,091,081	3,296,867	3,500,511	2,396,202
Total Assets	\$ 908,086,328	\$ 935,221,348	\$ 946,506,244	\$ 957,071,859	\$ 980,900,249
LIABILITIES					
Notes payable	\$ 98,996,412	\$ 99,107,786	\$ 99,219,159	\$ 99,331,757	\$ 99,444,355
Credit Facility payable	156,564,776	181,343,929	166,396,015	154,578,467	172,314,315
SBA-guaranteed debentures	320,273,358	320,587,412	320,823,417	321,058,121	321,251,939
Other accrued expenses and liabilities	 12,311,994	 10,741,817	 12,882,160	 15,818,227	 17,967,700
Total Liabilities	\$ 588,146,540	\$ 611,780,944	\$ 599,320,751	\$ 590,786,572	\$ 610,978,309
Net Assets	\$ 319,939,788	\$ 323,440,404	\$ 347,185,493	\$ 366,285,287	\$ 369,921,940
Total Liabilities and Net Assets	\$ 908,086,328	\$ 935,221,348	\$ 946,506,244	\$ 957,071,859	\$ 980,900,249
Net Asset Value Per Share	\$ 13.26	\$ 13.41	\$ 13.36	\$ 13.55	\$ 13.46



# Liquidity and Capitalization

	Q4 2023 Q1 2024		Q1 2024	Q2 2024			Q3 2024	Q4 2024
Assets Available	(audited)		(unaudited)		(unaudited)		(unaudited)	(audited)
SCM cash and cash equivalents	\$ 2,215,740	\$	716,426	\$	1,036,201	\$	2,820,617	\$ 339,740
SBIC cash and cash equivalents <sup>(1)</sup>	23,910,001		48,045,295		34,831,580		35,759,644	19,718,854
Available under Credit Facility <sup>(2)</sup>	99,914,295		75,349,881		90,561,088		102,625,149	139,613,700
Unfunded commitments	 (37,021,242)		(34,404,328)		(42,716,858)		(34,404,328)	 (39,493,138)
Total Liquidity	\$ 89,018,794	\$	89,707,274	\$	83,712,011	\$	106,801,082	\$ 120,179,156
Debt at Par Value								
Notes payable	\$ 100,000,000	\$	100,000,000	\$	100,000,000	\$	100,000,000	\$ 100,000,000
Credit Facility payable	160,085,705		184,650,119		169,438,912		157,374,851	175,386,301
SBA-guaranteed debentures	325,000,000		325,000,000		325,000,000		325,000,000	 325,000,000
Total Debt	\$ 585,085,705	\$	609,650,119	\$	594,438,912	\$	582,374,851	\$ 600,386,301
Net Asset Value	\$ 319,939,788	\$	323,440,404	\$	347,185,493	\$	366,285,287	\$ 369,921,940
Total Capitalization	\$ 905,025,493	\$	933,090,523	\$	941,624,405	\$	948,660,138	\$ 970,308,241
Debt to NAV <sup>(3)</sup>	1.83x		1.88x		1.71X		1.59X	1.62x
Regulatory Debt to NAV <sup>(4)</sup>	0.82x		0.88x		0.78x		0.70x	0.74X
Net Debt to NAV <sup>(5)</sup>	1.82X		1.88x		1.71X		1.58x	1.62X
Interest Coverage Ratio <sup>(6)</sup>	2.37X		2.43X		2.49X		2.48x	2.42X

<sup>1</sup> Cash available to be reinvested in SBA qualified portfolio companies or used to repay SBIC Debentures.

<sup>6</sup> Net investment income, excluding deferred income incentive fees, non-payable net investment income or capital gains incentive fees, and OID / cash interest expense on a trailing twelve-month basis.



<sup>2</sup> Subject to a borrowing base limitation.

<sup>3</sup> SBIC Debentures are not included as "senior debt" for purposes of the BDC asset coverage requirements pursuant to exemptive relief received by SCM. Debt to NAV Ratio is calculated based upon the par value of debt.

<sup>4</sup> Regulatory Debt to NAV Ratio is calculated based upon the par value of debt of both the Credit Facility and Notes payable.

<sup>5</sup> Net debt in this ratio includes par value of total debt less SCM cash and cash equivalents.