# Stellus Capital Investment Corporation Investor Presentation Quarter ended September 30, 2024



HOUSTON, TX

WASHINGTON D.C.



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- All daily trading information/multiples in this presentation as of December 31, 2024 , unless otherwise noted
- All other financial information as of September 30, 2024



### Strong Historical Portfolio Performance and Consistent Returns to Shareholders

### Strong History of Underwriting Credit

- Fair Value of investment portfolio of \$908.7 million as of September 30, 2024
- Diversified portfolio by size of investment, industry and geography

### Favorable Performance Over Time

- ROE since IPO of 9.7%\*
- Stable portfolio performance over 11 years

### Stable and Growing Dividend

- Quarterly aggregate dividend of \$0.40 per share
  - Monthly dividend of \$0.1333 per share
- Approximate annualized dividend yield of 11.6%
- LTD dividends declared of \$16.55 per share to an IPO investor through December 31, 2024

### Performance and Stability / Trading at NAV

- Net asset value per share was \$13.55 at September 30, 2024
- Trading at approximately 1.02x the September 30, 2024 per share NAV



### Investment Type & Size

- Investment size between \$10 and \$60 million per transaction.
- Senior secured first lien and unitranche debt financings, often with corresponding equity investments.
- Cash interest, up-front fee and prepayment penalties, SOFR floors
- Nominal equity co-invest in certain transactions

#### Investment Focus

- Private companies generating between \$5 and \$50 million of EBITDA.
- Diverse industry sectors
- Capital is often used for acquisitions, growth capital, leveraged buyouts, and recapitalizations.
- Substantially all investments are in portfolio companies backed by high quality PE sponsors.

### Origination Focus

- Focus on originated loans, as opposed to broadly syndicated financings. SCM is typically the sole lender in the tranches in which it invests. However, we are open to partnering with a small number of lenders in "club" deals.
- Companies headquartered (or with a majority of their operations) in the United States and Canada.

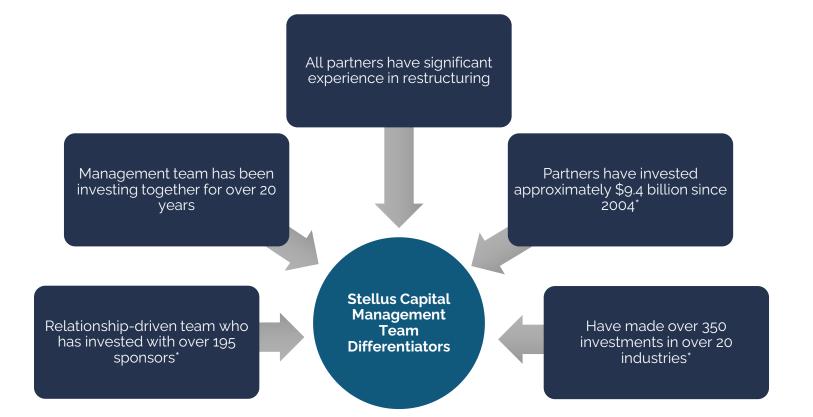


• Stellus' private credit team's long tenure enables cohesive evaluation and efficient execution of investment opportunities

Experienced Team	Longevity	Continuity
Extensive underwriting and restructuring capabilities	Senior members of the investment team have invested together for more than 20 years	Five of the nine Managing Directors hired as junior professionals

	Senior Team Experience											
	1999	2003	2004 2011	1 2012	September 2024							
	Other Prior Experience	Duke Capital Partners	D. E. Shaw group	Stellus Capital								
Robert Ladd, Managing Partner 44 years' experience												
Joshua Davis, Partner 29 years' experience												
Dean D'Angelo, Partner 32 years' experience												
Todd Huskinson, Partner, CFO & CCO 36 years' experience												





\* Includes transactions closed by the management team prior to forming Stellus Capital Management



# Sourcing and Origination

- The Stellus deal team is responsible for origination and sourcing utilizing a highly focused regional approach resulting in a diverse financial sponsor network.
- Since 2004, the Stellus Capital team has partnered with over 190 unique sponsors<sup>1</sup>



1. Includes investments consistent with Stellus Capital's credit strategy since 2004 including predecessor firm





Stellus Capital Management has one of the most experienced lower middle market investment teams in the marketplace with over 315 combined years of principal investing experience

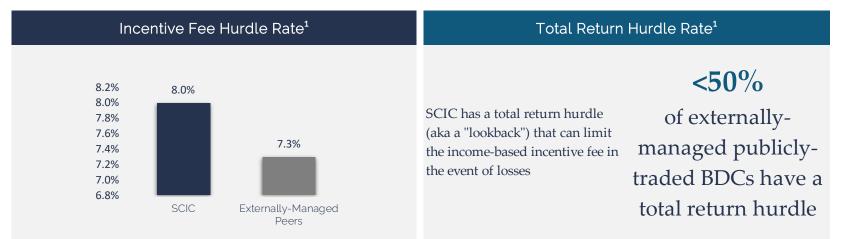
**99** Current Active Investments >350 Cumulative Completed Investments

**~\$9.4** Billion Invested Capital

Select List of Investments Available Here



### • SCIC aligns interest with shareholders

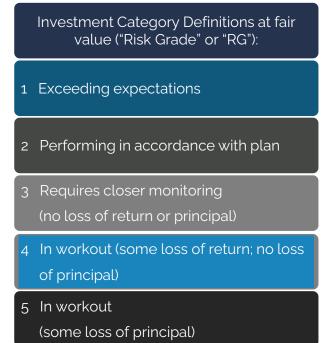


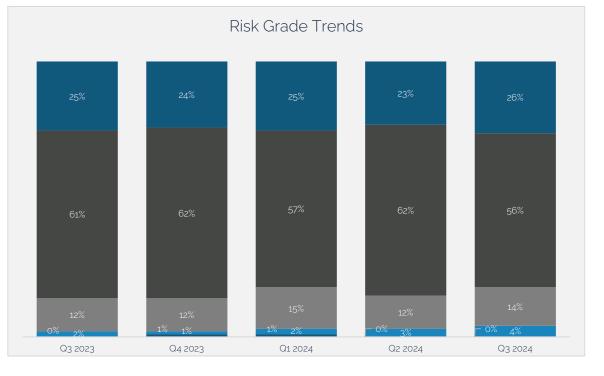
• Significant equity ownership by SCIC Insiders valued at \$23.0 million



<sup>1</sup>Source: Public filings; externally-managed peer group of BKCC, FDUS, GAIN, GLAD, HRZN, MRCC, OFS, PTMN, WHF All daily trading information/multiples in this presentation as of December <u>31</u>, 2024 unless otherwise noted



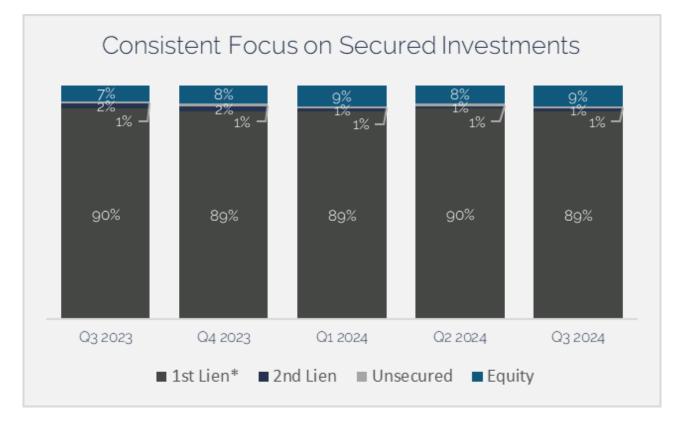






### **Investment Portfolio**

- We originate and invest primarily in private middle-market companies through first lien (including unitranche) debt financing, often with corresponding equity co-investments.
- Historical return on equity co-investments of >2.5x\*\*



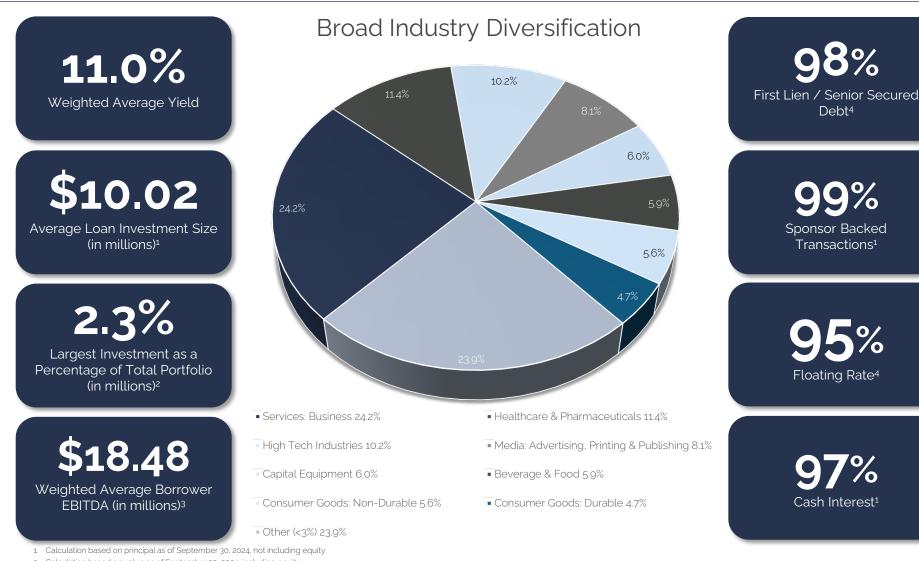
Includes unitranche investments. Unitranche structures may combine characteristics of first lien senior secured as well as second lien loans

\*\*Historical performance is not indicative of current or future performance.

Note: Percentages are based on market value

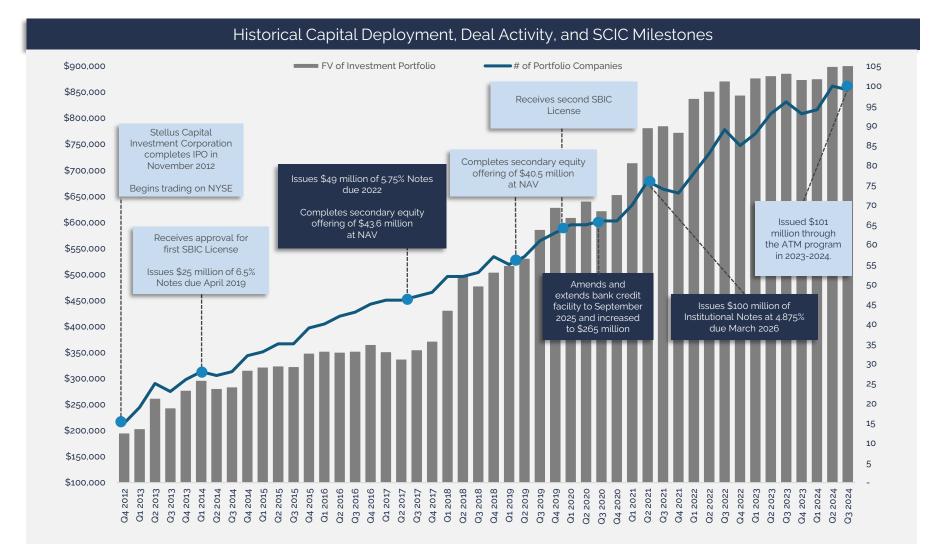


# Portfolio Construction as of September 30, 2024



CAPITAL MANAGEMENT

- 3. Calculation represents the weighted average EBITDA for the trailing twelve-month period ended June 30, 2024, based on principal balance.
- 4. Calculation based on value as of September 30, 2024, not including equity





### \$0.40 Core NII per share<sup>1</sup>

**\$9.4 million** New investment activity during the quarter<sup>2</sup>

**\$908.7 million** Investments at fair value as of September 30, 2024

10.83% Weighted average yield on new debt investments

**\$13.55** NAV as of September 30, 2024 One New Initial Investment Funding & Seven Follow On Investments

New loan fundings were 100% 1st lien

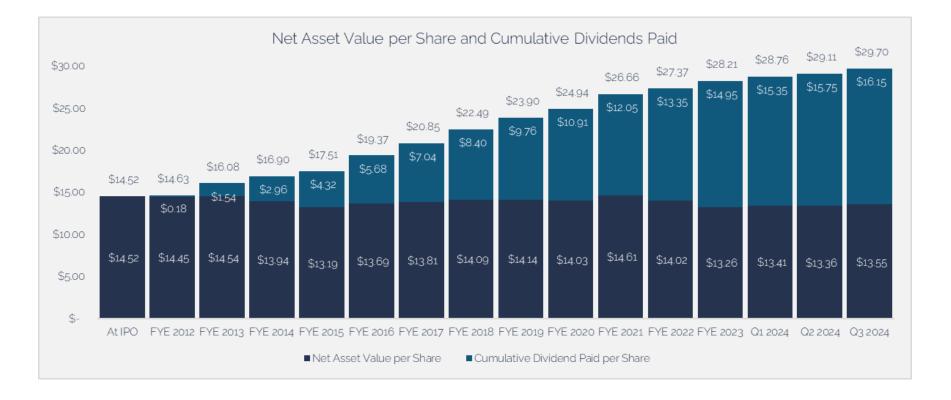
1 Core NII excludes any capital gains incentive fee accrual and income taxes, the majority of which are excise taxes; \$0.39 GAAP NII per share 2 Based on funded principal



## Cumulative Distributions Declared per share Since IPO

\$16.55 per share in cumulative distributions since SCM IPO in 2012\* Monthly dividends of \$0.1333 per share declared in Q4 for October, November, and December 2024\* Approximate annualized dividend yield of 11.6% while maintaining a stable NAV per share

Current monthly dividend is \$0.40 per share for the quarter\*



Includes dividends for fourth quarter ended December 31, 2024

All daily trading information/multiples in this presentation as of December 31, 2024 unless otherwise noted



# Numerous Sources of Long-Term / Cost-Efficient Capital

- Favorable floating rate asset and liability mix as 95% of our portfolio companies are floating rate loans and 73% of our funded debt liabilities are at fixed interest rates.
- Access to low cost, fixed rate, longer-term leverage from the U.S. Small Business Administration

Funding Sources	Facility/Issuance Size	Outstanding <sup>(2)</sup>	Interest Rate <sup>(3)</sup>	Maturity
Syndicated Credit Facility led by Amegy <sup>(1)</sup>	\$260 million	\$160.1 million	SOFR + 2.6%	November 21, 2028
SBIC I Debentures	\$150 million	\$150 million	3.41%	Varied <sup>(4)</sup>
SBIC II Debentures	\$175 million	\$175 million	3.07%	Varied <sup>(5)</sup>
Unsecured Notes	\$100 million	\$100 million	4.94%	March 30, 2026

<sup>(1)</sup> Amegy Bank credit facility closed on October 11, 2017 and was amended and extended in September 2020, December 2021, February 2022, May 2022 and November 2023.

<sup>(2)</sup> Outstanding balances are all as of September 30, 2024

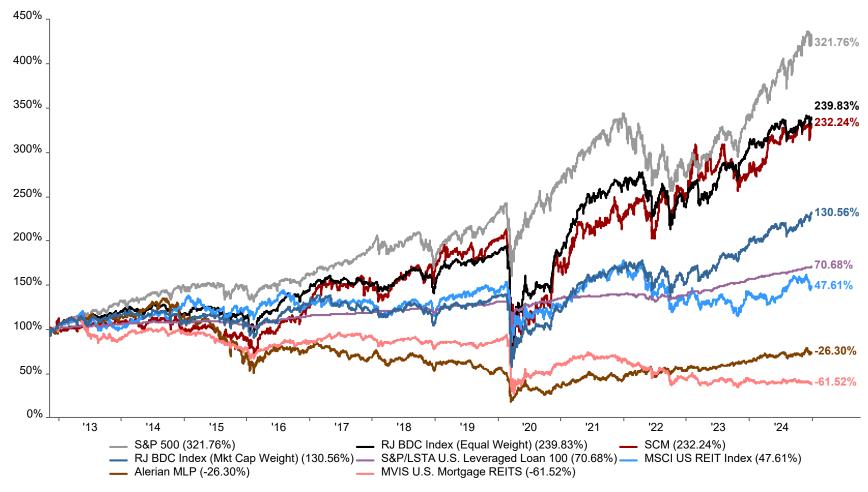
<sup>(3)</sup> Does not include amortization of loan fees.

<sup>(4)</sup> SBA debentures issued to SBIC I mature March 1, 2025 - March 1, 2029.

<sup>(5)</sup> SBA debentures issued to SBIC II mature March 1, 2030 - March 1, 2034



### Comparative Total Return Since Stellus IPO



11/07/2012 to 12/31/2024

FactSet's total return calculation begins with the closing stock price one day after each respective BDC's IPO

Total return assumes dividends are reinvested on the ex-dividend dates

RJ BDC Index consists of: ARCC, BBDC, BCSF, BXSL, CCAP, CGBD, CION, CSWC, FDUS, FSK, GAIN, GBDC, GECC, GLAD, GSBD, HRZN, HTGC, ICMB, KBDC, LRFC, MAIN, MFIC, MRCC, MSDL, NCDL, NMFC, OBDC, OBDE, OCSL, OFS, OXSQ, PFLT, PFX, PNNT, PSBD, PSEC, PTMN, RWAY, SAR, SCM, SLRC, TCPC, TPVG, TRIN, TSLX and WHF



### **Corporate Information**

Executive Officers
Robert T. Ladd Chairman, President & Chief Executive Officer
W. Todd Huskinson Chief Financial Officer, Chief Compliance Officer, Treasurer and Secretary
Investment Committee
Robert T. Ladd Chairman, President & Chief Executive Officer
Dean D'Angelo Co-Head of Private Credit *
Joshua T. Davis Co-Head of Private Credit *
W. Todd Huskinson Chief Financial Officer, Chief Compliance Officer, Treasurer and Secretary
Directors
J. Tim Arnoult 1
Bruce R. Bilger 1
Dean D'Angelo
Robert T. Ladd, Chairman
William C. Repko 1
Independent Directors
Service Providers
Stock Transfer Agent- Broadridge Corporate

Stock Transfer Agent- Broadridge Corporate Issuer Solutions, Inc.

Bond Trustee- US Bank National Association

Auditors- Deloitte & Touche LLP

Counsel- Eversheds Sutherland, LLP

\*Stellus Capital Management, LLC

\*\*Includes dividends for fourth quarter ended December 31. 2024

All daily trading information/multiples in this presentation as of December 31, 2024 unless otherwise noted



### Securities Listing

Common Stock NYSE : SCM

#### Corporate Headquarters

4400 Post Oak Parkway, Suite 2200

Houston, TX, 77027

Phone: 713-292-5400

	Current Trading	
	Share Price	\$13.76
	Shares Outstanding	27,039,364
	Market Capitalization	\$372.1 Million
	Total Assets	\$957.1 Million
	Total Stockholders' Equity	\$366.3 Million
	NAV per share	\$13.55
	Ratio of Price to NAV per share	1.02X
	Dividends	
	Dividend Frequency	Monthly
	Last Monthly Dividend per share**	\$0.1333
	Approximate Annualized Yield**	11.6%
	Debt	
ĺ	Regulatory Leverage	0.70X

Regulatory Leverage	0.70X
Total Leverage (incl. SBIC debentures)	1.59X

### Research Coverage

Raymond James Robert Dodd, 901-579-4560

Keefe, Bruyette & Woods Paul Johnson, 617-848-2777

Oppenheimer Equity Research Mitchel Penn, 212-667-6699

Ladenburg Thalmann Christopher Nolan, 212-667-7136

Janney Montgomery Scott John Rowan, 242-940-6981

B. Riley Securities Bryce Rowe, 703-312-1820

# Income Statement Summary

		Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q3 2024
INVESTMENT INCOME		(unaudited)	 (unaudited)	 (unaudited)	 (unaudited)	 (unaudited)
Interest income	\$	26,223,986	\$ 26,721,303	\$ 25,038,487	\$ 25,164,944	\$ 25,338,361
Other income		941,040	 1,300,875	 958,262	 1,461,255	 1,159,898
Total Investment Income	\$	27,165,026	\$ 28,022,178	\$ 25,996,749	\$ 26,626,199	\$ 26,498,259
OPERATING EXPENSES						
Interest expense and other fees	\$	8,049,063	\$ 7,973,855	\$ 7,767,573	\$ 8,116,497	\$ 7,956,403
Management fees		3,933,121	3,918,536	3,852,233	3,852,233	3,959,554
Income incentive fees		2,705,200	2,756,849	2,509,110	2,542,530	2,564,922
Income tax expense		335,508	251,395	370,719	417,867	360,192
Other general and administrative expenses		1,321,335	1,520,071	1,465,549	1,526,953	1,397,498
Total Operating Expenses	\$	16,344,227	\$ 16,420,706	\$ 15,965,184	\$ 16,456,080	\$ 16,238,569
Income incentive fee waiver	\$	_	\$ (307,442)	\$ (204,351)	\$ (1,622,542)	\$ _
Net Investment Income	\$	10,820,799	\$ 11,908,914	\$ 10,235,916	\$ 11,792,661	\$ 10,259,690
Net realized gain (loss)		578,237	(30,575,948)	(20,409,837)	1,962,693	(3,319,710)
Net change in unrealized (depreciation)						
appreciation		(13,796,114)	27,145,086	23,514,988	(5,592,568)	8,518,606
(Provision) benefit for taxes	_	(312)	 3,005,315	 (192,607)	 381,500	2,221
Net (Decrease) Increase in Net Assets						
Resulting from Operations	\$	(2,397,390)	\$ 11,483,367	\$ 13,148,460	\$ 8,544,286	\$ 15,460,807
Net Investment Income Per Share – basic and						
diluted	\$	0.47	\$ 0.49	\$ 0.42	\$ 0.48	\$ 0.39
Net (Decrease) Increase in Net Assets						
Resulting from Operations Per Share – basic						
and diluted	\$	(0.11)	\$ 0.48	\$ 0.54	\$ 0.35	\$ 0.59



	Q3 2023		Q	4 2023	Q	1 2024	Q2	2 2024	Q3 2024	
Per Share Data: <sup>(1)</sup>	(una	(unaudited)		(unaudited)		audited)	(unaudited)		(una	udited)
Net asset value at beginning of period	\$	13.67	\$	13.19	\$	13.26	\$	13.41	\$	13.36
Net investment income		0.47		0.49		0.42		0.48		0.39
Change in unrealized (depreciation) appreciation		(0.61)		1.13		0.98		(0.22)		0.33
Net realized gain (loss)		0.03		(1.26)		(0.85)		0.07		(0.13)
Benefit (provision) for taxes		—		0.12		(0.01)		0.02		—
Total from operations	\$	(0.11)	\$	0.48	\$	0.54	\$	0.35	\$	0.59
Sales load		(0.02)		—		—		(0.02)		—
Offering costs		—		—		—		(0.01)		—
Stockholder distributions		(0.41)		(0.41)		(0.40)		(0.41)		(0.40)
Accretive effect of stock offerings		0.03		—		—		0.02		—
Other <sup>(2)</sup>		0.03		_		0.01		0.02		
Net asset value at end of period	\$	13.19	\$	13.26	\$	13.41	\$	13.36	\$	13.55

1 Based on weighted average shares of common stock outstanding for the period.

2. Includes the impact of different share amounts as a result of calculating certain per share data based on weighted average shares outstanding

during the period and certain per share data based on shares outstanding as of the period end.



	Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q3 2024
ASSETS	(unaudited)	(audited)	(unaudited)	(unaudited)	(unaudited)
Investments at fair value	\$ 886,338,148	\$ 874,460,683	\$ 875,884,146	\$ 899,678,449	\$ 908,718,893
Cash and cash equivalents	19,210,721	26,125,741	48,761,721	35,867,781	38,580,261
Interest receivable	5,600,021	4,882,338	6,484,400	7,663,147	6,272,194
Other assets	804,976	2,617,566	4,091,081	3,296,867	3,500,511
Total Assets	\$ 911,953,866	\$ 908,086,328	\$ 935,221,348	\$ 946,506,244	\$ 957,071,859
LIABILITIES					
Notes payable	\$ 98,883,814	\$ 98,996,412	\$ 99,107,786	\$ 99,219,159	\$ 99,331,757
Credit Facility payable	161,192,612	156,564,776	181,343,929	166,396,015	154,578,467
SBA-guaranteed debentures	319,955,852	320,273,358	320,587,412	320,823,417	321,058,121
Other accrued expenses and liabilities	 13,795,808	 12,311,994	 10,741,817	 12,882,160	 15,818,227
Total Liabilities	\$ 593,828,086	\$ 588,146,540	\$ 611,780,944	\$ 599,320,751	\$ 590,786,572
Net Assets	\$ 318,125,780	\$ 319,939,788	\$ 323,440,404	\$ 347,185,493	\$ 366,285,287
Total Liabilities and Net Assets	\$ 911,953,866	\$ 908,086,328	\$ 935,221,348	\$ 946,506,244	\$ 957,071,859
Net Asset Value Per Share	\$ 13.19	\$ 13.26	\$ 13.41	\$ 13.36	\$ 13.55



	Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q3 2024
Assets Available	(unaudited)	(audited)	(unaudited)	(unaudited)	(unaudited)
SCM cash and cash equivalents	\$ 660,065	\$ 2,215,740	\$ 716,426	\$ 1,036,201	\$ 2,820,617
SBIC cash and cash equivalents $^{^{(\!\!\!\!1)}}$	18,550,656	23,910,001	48,045,295	34,831,580	35,759,644
Available under Credit Facility <sup>(2)</sup>	102,693,501	99,914,295	75,349,881	90,561,088	102,625,149
Unfunded commitments	 (29,136,909)	 (37,021,242)	 (34,404,328)	 (42,716,858)	 (34,404,328)
Total Liquidity	\$ 92,767,313	\$ 89,018,794	\$ 89,707,274	\$ 83,712,011	\$ 106,801,082
Debt at Par Value					
Notes payable	\$ 100,000,000	\$ 100,000,000	\$ 100,000,000	\$ 100,000,000	\$ 100,000,000
Credit Facility payable	162,306,499	160,085,705	184,650,119	169,438,912	157,374,851
SBA-guaranteed debentures	 325,000,000	 325,000,000	 325,000,000	 325,000,000	 325,000,000
Total Debt	\$ 587,306,499	\$ 585,085,705	\$ 609,650,119	\$ 594,438,912	\$ 582,374,851
Net Asset Value	\$ 318,125,780	\$ 319,939,788	\$ 323,440,404	\$ 347,185,493	\$ 366,285,287
Total Capitalization	\$ 905,432,279	\$ 905,025,493	\$ 933,090,523	\$ 941,624,405	\$ 948,660,138
Debt to NAV <sup>(3)</sup>	1.90X	1.83X	1.88x	1.71X	1.59X
Regulatory Debt to $NAV^{(4)}$	0.88x	0.82x	0.88x	0.78x	0.70X
Net Debt to NAV <sup>(5)</sup>	1.84x	1.82x	1.88x	1.71X	1.58x
Interest Coverage Ratio <sup>(6)</sup>	2.26x	2.37x	2.43X	2.49X	2.48x

1 Cash available to be reinvested in SBA qualified portfolio companies or used to repay SBIC Debentures.

2 Subject to a borrowing base limitation.

3 SBIC Debentures are not included as "senior debt" for purposes of the BDC asset coverage requirements pursuant to exemptive relief received by

SCM. Debt to NAV Ratio is calculated based upon the par value of debt.

4 Regulatory Debt to NAV Ratio is calculated based upon the par value of debt of both the Credit Facility and Notes payable.

5 Net debt in this ratio includes par value of total debt less cash and cash equivalents.

6 Net investment income, excluding deferred income incentive fees, non-payable net investment income or capital gains incentive fees, and OID /

cash interest expense on a trailing twelve-month basis.

